NOTICE: This is an unofficial transcript of the portions of the Public Company Accounting Oversight Board's Standing Advisory Group meeting on November 29, 2018 that relate to the final rule, A Firm's System of Quality Control and Other Amendments to PCAOB Standards, Rules, and Forms. The other topics discussed during the November 29, 2018 meeting are not included in this transcript excerpt.

The Public Company Accounting Oversight Board does not certify the accuracy of this unofficial transcript, which may contain typographical or other errors or omissions. An archive of the webcast of the entire meeting can be found on the Public Company Accounting Oversight Board's website at: https://pcaobus.org/news-events/events/event-details/standing-advisory-group-meeting_1137.

PUBLIC COMPANY ACCOUNTING OVERSIGHT BOARD

+ + + + +

STANDING ADVISORY GROUP

+ + + + +

MEETING

+ + + + +

THURSDAY
NOVEMBER 29, 2018

+ + + + +

The Standing Advisory Group met in the Grand Ballroom at the Washington Plaza Hotel, located at 10 Thomas Circle, NW, Washington, D.C., at 9:30 a.m., William D. Duhnke III, Chairman, presiding.

PCAOB BOARD OF DIRECTORS

WILLIAM D. DUHNKE III, Chairman KATHLEEN M. HAMM, Board Member J. ROBERT BROWN, JR., Board Member JAMES G. KAISER, Board Member DUANE M. DESPARTE, Board Member

STANDING ADVISORY GROUP

- PRAT BHATT, Senior Vice President, Corporate
 Controller, and Chief Accounting Officer, Cisco
 Systems, Inc.
- RUDOLF A. BLESS, Chief Accounting Officer, Bank of America
- PETER C. CLAPMAN, Senior Advisor, CamberView Partners, LLC
- LEONARD L. COMBS, U.S. Chief Auditor, Methodology & Tools, PricewaterhouseCoopers LLP
- CHARLES M. ELSON, Edgar S. Wollard, Jr., Chair of Corporate Governance, and Director, John L. Weinberg Center for Corporate Governance, University of Delaware
- ROBERT H. HERZ, Chief Executive Officer, Robert H. Herz LLC, and Executive-in-Residence, Columbia Business School, Columbia University
- MARY T. HOELTZEL, Vice President and Global Chief Accounting Officer, Cigna
- PHILIP R. JOHNSON, Former Nonexecutive Director, Yorkshire Building Society
- JEAN M. JOY, Retired Director of Professional Practice and Director of Financial Institutions Practice, Wolf & Company, P.C.
- GUY R. JUBB, Honorary Professor, University of Edinburgh Business School
- DAVID A. KANE, Americas Vice Chair, Assurance Professional Practice, Ernst & Young LLP
- W. ROBERT KNECHEL, Frederick E. Fisher Eminent Scholar in Accounting, and Director, Center for International Research in Accounting and Auditing, Fisher School of Accounting, University of Florida
- JON LUKOMNIK, Executive Director, Investor
 Responsibility Research Center Institute, and
 Managing Partner, Sinclair Capital LLC
- DOUGLAS L. MAINE, Limited Partner and Senior Advisor, Brown Brothers Harriman & Co.
- ELIZABETH F. MOONEY, Partner, The Capital Group Companies
- LIZ D. MURRALL, Director, Stewardship and Reporting,
 The Investment Association

- KAREN K. NELSON, M.J. Neeley Professor of Accounting, Texas Christian University
- JEFFREY D. NUECHTERLEIN, Managing Partner, Nue Capital LLC
- SANDRA J. PETERS, Head of Financial Reporting Policy, CFA Institute
- BRANDON J. REES, Deputy Director, Office of Investment, AFL-CIO
- CHARLES V. SENATORE, Head of Risk Oversight, Fidelity Investments Devonshire Investors
- DAVID SHAMMAI, Corporate Governance Director Cross Border, Morrow Sodali
- DEBRA SMITH, Chief Operating Investment Officer, CalSTRS
- WENDY B. STEVENS, Partner Quality Assurance Practice Leader, Mazars USA LLP
- DAVID M. SULLIVAN, National Managing Partner -- Quality & Professional Practice, Deloitte & Touche LLP
- CHRISTOPHER D. TOWER, National Managing Partner, Audit Quality and Professional Practice, BDO USA, LLP
- SIR DAVID P. TWEEDIE, Chairman, International Valuation Standards Council
- JOHN W. WHITE, Partner, Corporate Department, Cravath, Swaine & Moore LLP

OBSERVERS

- MICHAEL AUERBACH, Department of Labor
- ALEX CASAS, Financial Accounting Standards
 Board
- BOB DACEY, Government Accountability Office
- ANN DUGUID, Financial Industry Regulatory
 Authority
- HARRISON GREENE, Federal Deposit Insurance Corporation
- MARC PANUCCI, Securities and Exchange Commission
- MIKE SANTAY, Grant Thornton
- MEGAN ZIETSMAN, International Accounting and Assurance Standards Board

PCAOB STAFF

BRIAN DEGANO, Associate Chief Auditor
NICOLE FUNARI, Financial Economist, Office of
Economic and Risk Analysis
BARBARA VANICH, Associate Chief Auditor
JESSICA WATTS, Associate Chief Auditor
KAREN WIEDEMANN, Associate Counsel to the Chief
Auditor
KEITH WILSON, Deputy Chief Auditor

- MS. VANICH: Okay, great. Thank you. Next up is
- 7 just a brief introduction on the topic for this
- 8 afternoon's breakout session, which is governance and
- 9 leadership in firm quality control systems. And Keith
- 10 will make some brief introductory remarks.
- 11 MR. SANTAY: Thanks, Barb. Good morning,
- 12 everyone. As Barb mentioned, my objective this morning
- 13 is just to give you very quickly a bit of background
- 14 about this afternoon's breakout sessions on governance
- 15 and leadership in audit firm systems of quality control.
- 16 Firm governance and leadership is the term we're
- 17 using today to encompass such aspects of the firm quality
- 18 control system as firm culture, organization, assignment
- 19 of authorities and responsibilities within the firm and
- 20 incentive systems. I think many here would agree that
- 21 these concepts are important to an effective quality
- 22 control system in turn to audit quality. Analogous

- 1 concepts can be found in COSOs internal control framework
- 2 in the control environment. As well as audit quality
- 3 frameworks and firm governance codes published by various
- 4 organizations around the world. Despite its importance
- 5 however, existing PCAOB standards say little directly
- 6 about firm governance and leadership.
- 7 So we're looking for your advice on the extent to
- 8 which PCAOB standards should address firm governance and
- 9 leadership. And as part of that, we've developed a set
- 10 of five questions to aid in the discussion. The first
- 11 question simply deals with the scope of the discussion
- 12 of firm governance and leadership in the standards. Or
- 13 said differently, what are the key aspects of firm
- 14 governance and leadership that we should be thinking
- 15 about as we are reviewing our quality control standards?
- 16 The second question deals with the balance
- 17 between principles and detailed requirements in this
- 18 area. It seems logical to have a principles-based
- 19 approach to quality control standards. But is there also
- 20 a need for some specific requirements so that we can
- 21 provide adequate direction to all registered firms?
- 22 Approaches that combine principles and specific direction

- 1 can be found in the firm governance codes, the COSO
- 2 framework, using principles and points of focus. We'd
- 3 like your advice on how we might appropriately balance
- 4 the idea of principles and specific direction.
- 5 The third question deals with application to
- 6 small firms. Clearly small firms are organized and
- 7 operate different from the largest firms. And we'd like
- 8 your advice on the extent which the standards should
- 9 differentiate between governance and leadership for small
- 10 firms versus large firms.
- 11 The fourth question relates to requirements
- 12 regarding firm leadership positions. For example, should
- 13 a quality control standard address the qualifications and
- 14 responsibilities of individuals in leadership positions?
- 15 And if so, to what extent should we be doing that?
- 16 And the last question drills down a little bit
- 17 into a particular aspect of firm governance and
- 18 leadership that is incentive systems. We understand that
- 19 like many organizations, audit firms use incentive
- 20 systems to drive individual performance, including
- 21 adherence to professional standards, regulatory
- 22 requirements, and firm policies and procedures. And we'd

- 1 like your advice on what our quality control standards
- 2 should say about this.
- 3 In closing, the SAG has a wealth of knowledge and
- 4 experience relevant to this topic I believe, whether it's
- 5 in audit practice specifically, corporate governance,
- 6 quality control or internal control. So I look forward
- 7 to our breakout discussions and the reports back this
- 8 afternoon.
- 9 MS. VANICH: Okay. Thanks, Keith. We're going
- 10 to be very generous and give you another 11 minutes for
- 11 lunch. So at 12:30, you should go to your assigned
- 12 breakout room. You have a colored dot on your tab that
- 13 corresponds with your breakout room. As a reminder, the
- 14 breakout sessions are not open to the public. The
- 15 breakout sessions will run until 2:00 p.m. after which
- 16 we'll have a brief break. We'll return to this room at
- 17 2:15 p.m., which is when the public session of the
- 18 meeting resumes. So then we'll come back and do our
- 19 report backs. And again, thanks for your time this
- 20 morning.
- 21 (Whereupon, the above-entitled matter went off
- 22 the record at 11:19 a.m. and resumed at 2:17 p.m.)

- 1 MS. VANICH: Okay, well let's go ahead and get
- 2 started. The way we thought we would handle this
- 3 afternoon is that our breakout room moderators, they'll
- 4 go ahead and give a report back of the discussion in
- 5 their group, starting with their focused question. But
- 6 if you want to raise a point, please as usual, turn your
- 7 tent card up.
- 8 MR. WILSON: Thank you. So our first focus
- 9 question was -- oh, we were responsible for Question 1.
- 10 And had a very lively discussion with our group. A lot
- 11 of interest in all the topics. And we ended up -- even
- 12 though we started with Question 1, it wandered into some
- 13 of the other pieces. But some of the key takeaways. I
- 14 think there was broad agreement that the quality control
- 15 standards should in some way address firm governance and
- 16 leadership.
- 17 There is of course the question about how it does
- 18 that. And I think there was agreement that it largely
- 19 needs to rest on principles. But it was important to
- 20 address those. It was important to address all four of
- 21 the aspects that we talked about earlier this morning;
- 22 the culture, organization, assignment of authorities and

- 1 responsibilities, and accountability incentives. All of
- 2 those are important things to address and think about.
- 3 There was a lot of discussion in our group about
- 4 the importance and the linkage between firm culture and
- 5 firm governance. And how all those were important. A
- 6 lot of discussion about the importance of establishing
- 7 clear expectations that cascade throughout the firm.
- 8 That there should be accountability. Leadership should
- 9 be accountable. And should have -- there should be clear
- 10 authoritative support for all those in leadership and
- 11 their responsibilities.
- 12 A couple of other things that were mentioned. We
- 13 were advised to take a look at some of the work of other
- 14 regulators in this space. It was mentioned, mutual fund
- 15 regulation. As well as some of the work of some of the
- 16 other audit regulators internationally. We were also --
- 17 We were also encouraged to think about what kinds of
- 18 things we can leverage from insights from inspections
- 19 that they typically have dialogue on these topics on
- 20 governance and leadership. And that could provide us
- 21 some insight, especially as it relates to small firms and
- 22 how they deal with issues.

- 1 Another key point that we should -- we talked
- 2 about was those four items in governance and leadership
- 3 all sound sort of like design issues. And we should make
- 4 sure that we're thinking about that there will be
- 5 appropriate mechanisms to monitor, to identify issues,
- 6 and make sure that they are timely remediated. And that
- 7 there should be policies for empowering the staff to
- 8 raise issues and have a framework and a process for doing
- 9 that.
- 10 And finally, there was some discussion about, as
- 11 we think about the quality control standards in these
- 12 areas, it certainly makes sense if we're thinking about
- 13 principles-based standards, should they be sort of
- 14 objectives or output based? And there's -- while that
- 15 has a lot of appeal and it's important, we also should
- 16 also think about having an appropriate balance between
- 17 inputs and outputs in the process. So those were the key
- 18 takeaways I think we had on Question 1.
- 19 MS. VANICH: Keith, if I could add, I think two
- 20 unique points that our group had on Question 1. Was in
- 21 addition to the four areas that are teed up in the
- 22 question, that we should also not overlook transparency.

- 1 And that while everyone in the room agreed that culture
- 2 was important, culture was viewed a little bit in a
- 3 different way, that it really underlies the whole thing,
- 4 so that might be more foundational, where the other
- 5 aspects would be maybe more the principles.
- 6 MR. WILSON: Okay, good.
- 7 MR. DEGANO: Two other thoughts from our breakout
- 8 room would be that in thinking about the culture, the
- 9 standard should also emphasize talent recruiting,
- 10 retention, and succession planning. And that the
- 11 independence and objectivity of the audit practice is
- 12 important, so there should be a lot of discussion on the
- 13 structure of the firm. And how to make sure that the
- 14 structure is emphasizing independence, objectivity, audit
- 15 quality, and this emphasis on talent recruiting and
- 16 retention.
- 17 So for Question 2, our breakout team had a very
- 18 robust discussion. And here overall, I think the thought
- 19 was that there should be a framework, which include in
- 20 Question 2, as to what extent should the QC standards
- 21 present governance and leadership principles as compared
- 22 to detailed requirements? And I think the overarching

- 1 thought was it should be a framework, which includes
- 2 principles and guidance. And in that framework, the
- 3 focus should be based on the outcomes of the audit
- 4 engagement because that's really the key for audit
- 5 quality.
- 6 There was also a thought that there should be
- 7 these principles and guidance should drive a culture of
- 8 self-improvement in audit quality. There was a thought
- 9 that the current standards are really compliance-based
- 10 and they need to become risk-based in order to fit firms
- 11 of all sizes. And COSO would be a good example of a
- 12 risk-based framework that we should be thinking about.
- 13 Here the thought was that in thinking about how
- 14 to look at principles and requirements, firms should be
- 15 doing a risk assessment regarding their culture and they
- 16 should be thinking about performing some stress tests
- 17 based on the risk of underlying clients. And again the
- 18 structure of the firms was also considered to be very
- 19 important. The structure of the firm is important for
- 20 who is deciding how to drive the audit practice and audit
- 21 quality there. Auditors need to know. The audit firms
- 22 should be thinking about whether it's the audit side or

- 1 the consulting side that's driving the thoughts on audit
- 2 quality and the QC systems.
- 3 It should also be emphasized that audits have a
- 4 public interest that may not be and is not in other parts
- 5 of the firm. And the need to focus on the auditors role
- 6 in the public interest has to be part of the firm's
- 7 culture. And it should be addressed in the OC standards.
- 8 There was also a discussion that the standard
- 9 should have a root cause analysis to understand whether
- 10 culture issues are driving problems in the audit. So for
- 11 example if the -- when you do the root cause analysis,
- 12 you need to get to the point of finding out is the
- 13 problem because the auditors were afraid to speak up?
- 14 Were they afraid to get specialists on the standard due
- 15 to fee problems -- specialists on the engagement due to
- 16 fee problems? Were the auditors -- did they not have a
- 17 mechanism to escalate issues up? Were they concerned
- 18 about trying to raise their hand and consult with the
- 19 national office? All of those types of things should be
- 20 addressed in the standards.
- 21 There was also discussion that -- in thinking
- 22 about Question 2 that acceptance and retention should be

- 1 considered in terms of culture issues. And you know,
- 2 client acceptance and retention issues, these decisions
- 3 should be raised to the appropriate level at the firm.
- 4 And the right information needs to be given to those
- 5 people to make those decisions. And that's part of a
- 6 culture aspect.
- 7 Tone at the top was also discussed and it was
- 8 considered the tone of the top is important but we should
- 9 also be thinking about the tone at the middle at the
- 10 middle and the tone at the bottom. There was also a
- 11 discussion that in thinking about governance and
- 12 leadership principles, that the PCAOB should also be
- 13 thinking about the ACAP recommendations from several
- 14 years ago. In particular, the recommendations regarding
- 15 having an independent board and providing the firms
- 16 financials. And as part of that, there was a thought
- 17 that perhaps the PCAOB should consider having a round
- 18 table of independent non-executives who are on the firm's
- 19 independent boards now. To have them help identify what
- 20 some of the best practice is out there, so they can
- 21 share.
- 22 Another point that was raised here was that

- 1 culture isn't in isolation. It needs to be tied to all
- 2 of the other elements of the QC system. And this
- 3 interrelated nature between all of the elements of the
- 4 QC system needs to be emphasized in the standards. There
- 5 was also a thought here for recommendations on things the
- 6 PCAOB can do more generally outside of the standards.
- 7 And one was that they can consider lessons from other
- 8 industries.
- 9 In particular it was mentioned that, you know, in
- 10 the banking industry, regulators often identify leading
- 11 practices and they share them across the companies. And
- 12 then they urge companies to move up towards those leading
- 13 practices and to drive change that way. And echoing
- 14 something from the earlier discussion today, the thought
- 15 that communications such as Dear CFO letters have been
- 16 very successful in driving improvement out there. And
- 17 that's something that the PCAOB should be considering
- 18 here as well. That's it for Question 2.
- 19 MR. WILSON: A couple of things I would add to
- 20 that. We also talked about the importance of having a
- 21 risk assessment component. And especially particularly
- 22 having a risk assessment that is done periodically and

- 1 with changes in circumstances. So that one makes sure
- 2 that the policies and procedures and processes of the
- 3 firm continue to be relevant. And on the subject of
- 4 requirements and principles, one other thing that came
- 5 up within our group, especially as it related to small
- 6 firms was particularly the need for guidance. Maybe more
- 7 examples so that they would understand what good looks
- 8 like.
- 9 MS. VANICH: That's a good segue into Question 3,
- 10 which was should there be a difference between the
- 11 requirements for large and small firms with respect to
- 12 governance and leadership? And if so, how should they
- 13 differ? Our room basically said as long as the standard
- 14 would be principles-based, the same principles should be
- 15 applied. That simpler would be better. Similar to what
- 16 Keith just said, it would be helpful to have application
- 17 guidance on how it would work for larger firms and how
- 18 it would work for smaller firms. It was also noted that,
- 19 that's certainly an opportunity for the profession to
- 20 disseminate some of that kind of information.
- 21 One difference that we talked about for small
- 22 firms or large firms is maybe the extent of transparency

- 1 reporting. We were told to be cautious in what we would
- 2 maybe potentially exempt small firms from because they
- 3 can still have higher risk clients. They can also have
- 4 bad audits. The principles and the standards should be
- 5 linked to the objectives the QC system is intended to
- 6 accomplish. That's really a one size fits all. Then
- 7 outcomes-based designed to meet the objective. But then
- 8 small firms could meet those objectives in a different
- 9 way than large firms can.
- 10 We also had a comment in the room that the COSO
- 11 concepts seem to work very well. They are very
- 12 applicable to running an accounting firm. And they would
- 13 work -- it's proven that they would work for larger and
- 14 smaller firms. We were also told not to leave too much
- 15 to interpretation. And that maybe to consider
- 16 emphasizing that smaller firms can always avail
- 17 themselves of external resources to meet some of the
- 18 objectives.
- 19 MR. WILSON: I would just say we had some good
- 20 discussion about the small firm issues too. And I think
- 21 the feeling was that for -- if you have a firm that's
- 22 going to be auditing and doing work in the public

- 1 interest, that they needed to be held to at least overall
- 2 the same -- achieving the same principle-based standards.
- 3 There may be more flexibility in terms of how they get
- 4 there. It was pointed out for example that the Federal
- 5 Sentencing Guidelines are set up. And they apply to one
- 6 person, organizations -- to very, very large
- 7 organizations. And you can build flexibility in how you
- 8 achieve those. But they need to be held to the same high
- 9 standard regardless of size.
- 10 MR. DEGANO: Another point related to Question 3
- 11 that was raised in our room was that the PCAOB needs to
- 12 think about the challenges from auditors. Large audits
- 13 have international auditors -- international firms
- 14 working on them. Because in different countries,
- 15 cultural norms may differ. And the further the
- 16 participating firms are from working with the national
- 17 office, the U.S. firm, they may feel that they have more
- 18 flexibility. So that's something to think about in
- 19 working through the QC standards. And there was also a
- 20 thought that this is an area where the PCAOB can provide
- 21 leadership and perhaps working with IFIAR is one way to
- 22 do that.

- 1 MS. FUNARI: Okay, my group had Question 4 about
- 2 the qualifications and responsibilities for leadership
- 3 positions. Our discussion kicked off with kind of a
- 4 report back that the IAASB is working on new quality
- 5 control standards. And they are very principles-based
- 6 with the foundation in COSO. And it seems like from
- 7 everyone here, there was a pretty broad agreement that,
- 8 that's the framework that would be useful for us to
- 9 considering using.
- 10 And we talked about the importance of clarifying
- 11 the roles and responsibilities, especially as it relates
- 12 to different positions in the firms. And being very
- 13 clear about job descriptions. And we had a good
- 14 discussion about accountability, the need for monitoring,
- 15 the need for consequences for poor quality. But also you
- 16 know, carrot and stick, the need for rewards for positive
- 17 quality.
- 18 We did have a very interesting discussion about
- 19 certification and certifying the QC system, sort of as
- 20 it's done for financial preparers, stakeholders and CFOs.
- 21 But it was interesting. So the discussion very much
- 22 started out with like yes, that seems like a good idea.

- 1 And then as we sort of delved into it, we started to
- 2 realize that implementing that is a little more tricky
- 3 than it sounds on the face of it in terms of who would
- 4 sign, how they would sign, how people down the level
- 5 would sign, when they would sign, what --
- 6 You know, as a QC system is not -- you know, it's
- 7 ongoing so there isn't a great point in time maybe that
- 8 you would pick. So it was really interesting that, you
- 9 know, we started with a yes, that sounds like a great
- 10 idea. But then as we started to dive into it, it became
- 11 a little bit more complex. So something for us to really
- 12 keep an eye on and think through a little bit more. From
- 13 sort of the general discussion as we moved into that, we
- 14 also talked about culture. The importance of things like
- 15 employee engagement surveys, like really hearing about
- 16 the culture from some of the lower level people.
- 17 But sort of the end of our discussion really
- 18 focused around just the challenge of audit quality. How
- 19 difficult it is to define and in particular, how
- 20 difficult it is to see. And how from the preparer
- 21 community, the audit community, from the PCAOB, from
- 22 audit committees, like how do we bring out information

- 1 about audit quality and what the firms are doing to all
- 2 of the audiences? And really start to be able to have
- 3 a window into how audits are being performed for all of
- 4 the different stakeholders.
- 5 MS. VANICH: I'll add just one comment to that
- 6 because we also talked a little bit about how you could
- 7 analogize certification of a QC system to certification
- 8 of data financial reporting system. And I think Nicole
- 9 raises a good point. I think we too talked about it
- 10 being potentially very challenging. But maybe the
- 11 important point to take away is that it's not about --
- 12 it's really about holding people responsible based on
- 13 their assigned responsibilities. And so maybe something
- 14 more simpler that just captures that might be useful.
- 15 MR. WILSON: So I guess the last one was on
- 16 incentive systems and what should we deal with in terms
- 17 of incentive systems? And there was agreement that we
- 18 should be taking on and saying something about incentive
- 19 systems that they're very important related to firm
- 20 culture. Emphasize that we should have clear
- 21 expectations. People should be held accountable for
- 22 fulfilling their responsibilities. That poor performance

- 1 should be considered. And there should be consequences
- 2 for poor performance. That there should be a clear
- 3 framework to objectively evaluate that performance.
- 4 Another sort of interesting thing that came out
- 5 of this was a discussion about thinking about -- when
- 6 you're thinking about incentive systems, it has
- 7 implications beyond just, you know, incenting individual
- 8 behavior that is has. It also speaks to the tone at the
- 9 top, the commitment of the firm to invest in audit and
- 10 invest in audit quality. And that there's appropriate
- 11 allocation of resources.
- 12 So that we should be thinking -- they should be
- 13 thinking about when they're putting incentive systems in
- 14 firm-wide that what are the implications for audit
- 15 quality that would include both people from outside the
- 16 line of audit that have audit roles. And then the
- 17 relative importance of audit. And how auditors are
- 18 evaluated and compensated versus other professions in the
- 19 firm. So that was an interesting satellite for us to
- 20 think about and keep in mind.
- 21 Finally, it was mentioned that this is also very
- 22 tied to professional development and human resources and

- 1 we have to think about how incentives also line up with
- 2 what we would say about human resources and evaluation
- 3 of performance.
- 4 MS. VANICH: I'll add one point to that. We did
- 5 get some input to be cautious and consider the overall
- 6 effect on the profession. Not only on the profession
- 7 itself, but the fact on audit staff. And I guess when
- 8 people already raised challenges about auditing becoming
- 9 less attractive than it was, just bear that in mind.
- 10 MR. DEGANO: I think in our room, there was also
- 11 the view that incentives should be addressed by the QC
- 12 standards. And just a couple of other thoughts that
- 13 people had was that there needs -- audit firms need to
- 14 have objectives and policies regarding their
- 15 compensation. And need to have some mechanism to make
- 16 sure that those objectives are being met and the policies
- 17 are being followed and that it's working.
- 18 There was also a thought that this may be an area
- 19 where the PCAOB could share best practices again across
- 20 firms to help them move up to what the leading practices
- 21 are in this area. And there was also the thought that
- 22 there's some recommendations in the ACAP report on

- 1 compensation that should be thought about as well.
- 2 MS. FUNARI: Yes, we spent some time in my room
- 3 as well talking about compensation and how, you know,
- 4 specifically poor quality or honestly, good quality is
- 5 rewarded at firms. And the key to honestly -- if you
- 6 don't know, I'm an economist, you know. If often does
- 7 come down to money as a key driver for incentives.
- 8 MS. VANICH: So I think it's also remarkable when
- 9 we actually have relatively consistent feedback across
- 10 breakout groups, which I think is good. I'll open the
- 11 floor if any SAG members or board members want to raise
- 12 any questions or additional comments. Megan?
- 13 MS. ZIETSMAN: Thanks, Barb. And thanks Nicole
- 14 for highlighting the work of the IAASB in your
- 15 introductory remarks. I really wanted to just take an
- 16 opportunity maybe to pound the table a little bit more
- 17 on that perspective. The IAASB has spent gosh, a number
- 18 of years now working on a very significant overhaul of
- 19 its quality control standards. In fact, we're not
- 20 calling them quality management standards because we
- 21 think that, that reflects a more proactive what's best
- 22 approach to this whole issue. And we've obviously been

- 1 fortunate to have Keith be an official observer to that
- 2 task force as it's made its way through the last couple
- 3 of years.
- 4 We are expecting to approve in just a couple of
- 5 weeks for exposure, a revised firm level quality
- 6 management standard. And then also two other companion
- 7 -- accompanying standards. One that would deal with
- 8 quality management at the engagement level. And then a
- 9 separate stand-alone standard that deals with engagement
- 10 quality reviews. So I think it's a great opportunity for
- 11 the PCAOB to learn from what the IAASB learns on
- 12 exposure. And we'll see what the comments that we get.
- 13 But you know, I think there's -- just looking at
- 14 the stuff that was discussed and you know, interesting
- 15 hearing that the feedback from the breakouts. I think
- 16 it's quite hard to look at just one component without
- 17 looking at the entirety of the system because the
- 18 components all, you know, kind of interrelate with one
- 19 another. So you know, I think this is -- this has got
- 20 I think a lot of the issues that IAASB has grappled with.
- 21 And I see Keith smiling because he knows that. But you
- 22 know, I think that there's definitely a great opportunity

- 1 here to see how some of these things fly once they -- you
- 2 know, once they get out there. And we start to get
- 3 comment on them.
- 4 The last thing I would just mention, I think
- 5 someone -- I can't remember who, mentioned interaction
- 6 with IFIAR. So the IAASB has been engaged quite
- 7 extensively with IFIAR and there's a separate standards
- 8 coordination working group that we interact with fairly
- 9 frequently. So they've had input and understand the
- 10 direction that we're taking. But also understand that
- 11 at the higher levels of IFIAR, they've already started
- 12 to have conversations with the large global networks
- 13 about what are the plans to get ready to implement this
- 14 new standard? So, I mean, I think it's just important
- 15 to stay collaborated and aligned, so that the PCAOB stays
- 16 in the same direction.
- 17 MS. VANICH: Len Combs?
- 18 MR. COMBS: Yes. So Megan, I think I'm going to
- 19 give you a plug there because those were two of the
- 20 points I wanted to raise. I do think that, you know,
- 21 when you look at the system of quality control, you need
- 22 to look at it in totality. This is just an element --

- 1 an important element, but just an element.
- 2 And then the other thing to Megan's point, I just
- 3 want to reiterate that obviously most of us operate in
- 4 a global network of firms. And there are implications
- 5 of going down different paths. So to the extent that you
- 6 can leverage off, you know, the learnings of the IAASB --
- 7 and Keith, I know you've been involved and so that's
- 8 great. And they can leverage off your knowledge and come
- 9 out with something that's similar to the extent it makes
- 10 sense, I think would be helpful in the context of how we
- 11 can implement it in the most effective way.
- 12 MS. VANICH: Elizabeth?
- 13 MS. MOONEY: Thank you. I would just say that,
- 14 you know, I think it's really important to establish the
- 15 governance -- for the PCAOB establishes governance for
- 16 the profession, so it doesn't continue on the current
- 17 trajectory that it's on. And you know, end up in more
- 18 serious state of some sort of bad outcome. So I really
- 19 am glad to see that you're looking at this. And you
- 20 know, the ACAP report was mentioned a couple of times.
- 21 Our chairman testified there are some great
- 22 recommendations. Nothing has been done. And I think you

- 1 take care of that and you factor the governance into the
- 2 inspection process. I think that will be really
- 3 important progress.
- 4 And I just also want to take a moment to
- 5 encourage you to continue to keep a real robust group
- 6 like this, the SAG and the conversations we had earlier.
- 7 And this kind of public session is, I think, really
- 8 important for getting the profession and assist on the
- 9 financial reporting system to the right place. And to
- 10 keeping everything on track. So I just -- you know,
- 11 integrity and the whole due process. So thanks for
- 12 having us and the IAG and you know, whatever your other
- 13 groups, I think it's just really important to continue
- 14 to be focused on the markets.
- 15 MS. VANICH: Thank you. David?
- 16 MR. KANE: Thanks, Barb. Just a couple quick
- 17 comments. First commend the board for this topic. I
- 18 think it is really important and hopefully the beginning
- 19 of some ongoing conversations. And as the staff is
- 20 thinking about drafting the standard, I think trying to
- 21 anchor more rather than less off of COSO 2013 would be
- 22 helpful. I think it could help on a couple different

- 1 fronts.
- 2 One, the firm's already familiar with this.
- 3 We've been attesting to it for quite some time. I think
- 4 it would also help just in terms of the structure of the
- 5 standard by giving a balance of principles and points of
- 6 focus. And just the different components when we started
- 7 thinking about defining quality objectives and risk
- 8 assessment and information, communication monitoring can
- 9 all be built into each one of those respective processes
- 10 that are there.
- 11 So for example, even just at the beginning,
- 12 talking about leadership and governance, I might think
- 13 about not jumping into culture immediately. But more
- 14 thinking about the commitment to audit quality. And
- 15 having firms define their purpose and aligning strategy
- 16 to that purpose. And getting in the importance about the
- 17 public interest for example. I think that could be a
- 18 little bit more explicit than just talking about culture,
- 19 which I think is a much broader topic and can mean a lot
- 20 of different things to different people.
- 21 And then just the last point is just to echo what
- 22 Len was talking about. I can't imagine a time where

- 1 we've been talking more about international audit
- 2 quality. And it's never been higher. I think now is the
- 3 time if we really want to promote that consistency on
- 4 accelerated fashion of getting more consistency, rather
- 5 than less in the quality control standards. It shouldn't
- 6 really be in my view, significantly different between the
- 7 ISAs and the PCAOB. Of course, just recognizing
- 8 different jurisdictions may have different risks. And
- 9 we want to tailor those accordingly. But not creating
- 10 differences for differences sake.
- 11 MS. VANICH: No other questions? And Bill, did
- 12 you want to say something or --
- 13 MR. DUHNKE: Yes. Well first of all, thank you
- 14 all for participating. We very much appreciate it. It
- 15 will be our goal here to make sure that you have some
- 16 idea as times goes by and we continue this consideration
- 17 of these two topics that you have an idea of how your
- 18 input is being inputted into our system. And before we
- 19 break, I also want to make sure that we thank Barbara
- 20 Vanich, Jessica Watts, Keith Wilson, Brian Degano, Nicole
- 21 Funari, and Karen Wiedemann, I don't know if you're still
- 22 here, for your hard work putting this together. It

- 1 didn't just happen as you all know. We really appreciate
- 2 their hard work in getting it done.
- 3 And unless the other board members want to have
- 4 anything to say, thank you all very much.
- 5 (Whereupon, the above-entitled matter went off
- 6 the record at 2:46 pm.)